

December 3, 2024

2024

The New Era for Scalable Integrations

Analyst Briefing | M&A Transaction Announcement

Joynd



**THE CLOUD
CONNECTORS**
Integrations @ Scale

Today's Agenda

- ▶ **Welcome & Purpose of Today's Meeting**
- ▶ **Pre-Briefing on M&A Between Joynd + The Cloud Connectors: Press Release Tomorrow**
- ▶ **Share Our Strategic Intent & Future Vision**
- ▶ **Opportunity for Q&A**

Today's Presenters



Pierre Rousseau
President
The Cloud Connectors



Paul Mladineo
President
Joynd



Jeff Tremblay
Chief Technology Officer
The Cloud Connectors

Combined Impact:

Quantifying Market Leadership

1,200+ ↑

Customers
worldwide



1,000+ ↑

Background screening,
assessment, and video
interview software
vendors

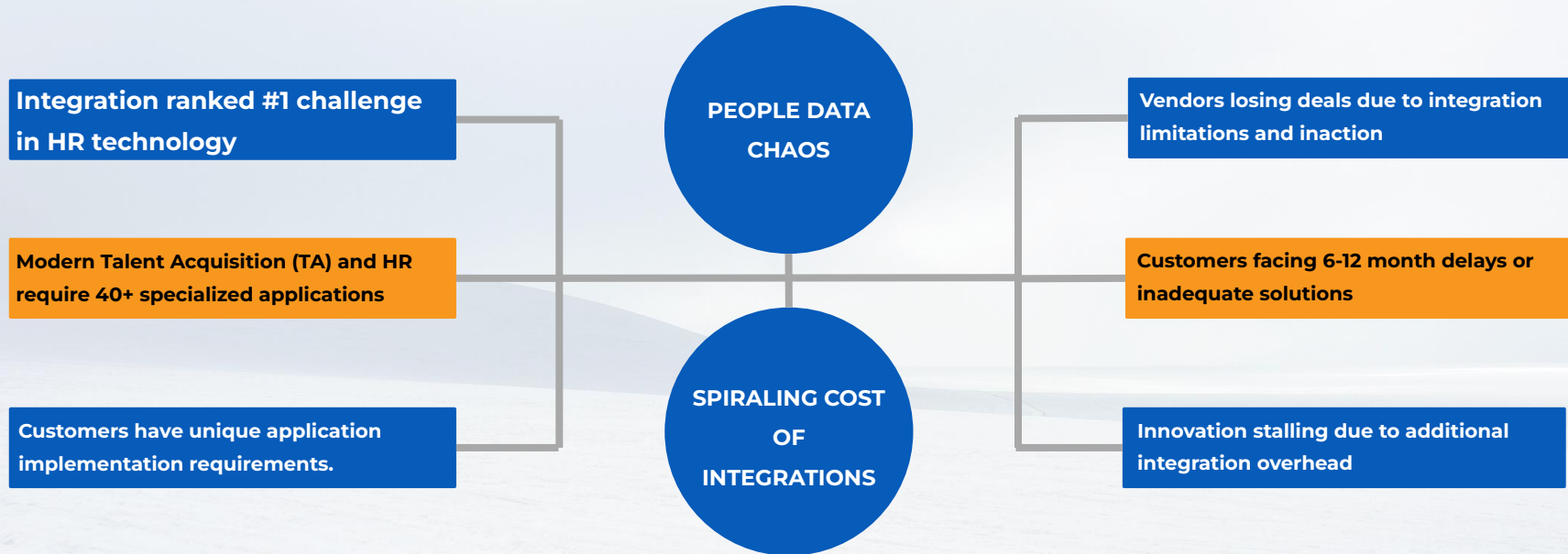


350+

Connectors across ATS, HCM, Sourcing,
Engagement, Benefits, and others

PEOPLE DATA CHAOS

THE INTEGRATION CRISIS



WHEN GOOD ENOUGH ISN'T ENOUGH

Current Integration Solution Limitations for Vendors:

- 1 THE EASY PATH:** GOOD ENOUGH, ONE-SIZE-FITS-ALL SOLUTIONS
- 2 CUSTOM DEVELOPMENT:** BUILD IT YOURSELF APPROACH
- ? THE NEW DIRECTION:** SCALABLE AND HIGHLY-CONFIGURABLE INTEGRATIONS



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TWO LEADERS UNITE:

NEW ERA FOR SCALABLE INTEGRATIONS



**Merger Announcement
Immediate Benefits**



**New
Product Launch**



Market Leadership

WHAT THIS MEANS FOR THE HR ECOSYSTEM OF TOMORROW

1

FOR HR TECHNOLOGY VENDORS

2

FOR CONSULTING PARTNERS

3

FOR EMPLOYERS



THANK YOU

PAUL MLADINEO - INVESTOR RELATIONS

SHARON O'NEILL - ANALYST RELATIONS